

NEW PROCEDURE FROM FEB 2026.

The Factory we use has now stopped Manufacturing New Furniture as the Factory is closed – so now they are just selling off existing “Ready Made” stock from their storage facility. Once this has gone the furniture side of our business will close completely.

The Problem.

After 24 years of importing furniture for Business Resale - back in 2017, the UK Government along with the E.U.T.R. ruled that we can no longer “resell this Furniture as a business”. This will be disappointing for all of the customers who have used us for their imported furniture in the past - as we used to include Carriage by shipping containers to the UK.

However - there is no problem for you to import for personal use

I checked and confirmed with the UK Government initially right after the legislation.

From: Sawyer Michael (RD) [mailto:Michael.Sawyer@beis.gov.uk]

Sent: 11 August 2017 10:38

To: sales@rosewoodfurniture.co.uk

Cc: Hughes Deanne (RD)

Subject: RE: ROSEWOOD

Hi John,

You are correct, you are entitled to import personal purchases outside of the EUTR, since legislation states that the placing on the market of timber or timber products applies to commercial activities- i.e. along the lines of your “Personal use and not for Resale for Profit”.

You should make sure that any personal imports are clearly addressed to you as a person (rather than in the company name) – here’s a starting point for the HMRC point of view.

Hope that helps,

Regards



Michael Sawyer
Enforcement Team Leader
Tel: 0208 943 7252
Regulatory Delivery, Stanton Avenue, Teddington, Middlesex TW11 0JZ
www.gov.uk/regulatorydelivery | <https://twitter.com/regdelivery>

Regulatory Delivery was created on 1 April 2016 to focus on regulation and enforcement, bringing together the Better Regulation Delivery Office and the National Measurement and Regulation Office as a directorate in the Department for Business, Innovation and Skills, which became the Department for Business, Energy and Industrial Strategy on 14 July 2016.

I also messaged them again 7 years later No change

From: Supply Chain Assurance Team <supplychainassurance@beis.gov.uk>

Sent: 28 March 2024 14:21

To: sales@rosewoodfurniture.co.uk **Cc:** Whittle, Nick (BEIS) <Nick.Whittle@beis.gov.uk>

Subject: RE: ROSEWOOD

Hi John,

Thanks for the enquiry.

I can confirm that you are able to import the product under your own name for personal use without the need to comply with the UK Timber Regulations (UKTR). Just make sure that this is clear when completing customs/import information etc. I hope this answers your question.

Kind regards,

Alex

Alex Finlay | Senior Enforcement Officer | Office for Product Safety and Standards **Department for Business and Trade** | Stanton Avenue, Teddington, TW11 0JZ | E-mail: alex.finlay@beis.gov.uk

The Solution - A Direct service from the Factory to you.

Unfortunately, there are freight costs which have to be met personally. We have therefore **cut all furniture prices substantially** based on this new service – and all prices are now shown in US\$. This makes the furniture as low as possible – in an attempt to hopefully offset the freight costs involved.

If you decide to proceed - we will arrange an Invoice **direct from the factory to you** for personal imports. **We will oversee the entire transaction for you** - keeping you fully updated at all stages. For this we earn a small commission direct from the factory.

Simply browse through our site and choose the product you like. Let us know what product you are looking for by its “FF Code”. As the Factory is now closed permanently - we will check if they have this item made in stock. If they don’t – but they have something similar – we will send photos and a price - and then quote you direct from the factory.

So How does this work? A 3 stage process

1. Quotation

We will submit a price to your nearest Sea Port DIRECT from the factory (This can be a UK port or indeed any Worldwide Port). We will send a quotation detailing all Import Taxes / Freight etc. We can also price from the Port to your door - let us know if you would like this* If you wish to proceed - we will ask the Factory to send an Invoice directly to you for payment.

2. Payment terms

The Factory will send you a Paypal Invoice.

You can pay the Factory Direct by Credit Card which gives you full protection. You then place your order and make your payment. The factory will then will send us Photographs - for approval which we will e mail to you. This will ensure you see exactly what your furniture looks like before it leaves.

Once approved the Factory will pack your furniture (In foam & Corrugated paper and then into a Crate) and the goods will be delivered to the Port in China ready for shipping. Your Contract is directly with the Factory and not with us for furniture for the reasons stated above. **However, we will oversee the entire transaction for you on furniture - and will liaise with the factory at all stages and keep you fully updated.** For this we are paid a small commission directly by the Factory.

3. Shipping

Once approved the Factory will pack your furniture (In foam/Corrugated paper and then into a Wooden / Plywood Crate) and the goods will be delivered to the Port in China ready for shipping. We will then advise you of the Vessels name which is carrying your furniture - Loading and Sailing Dates - and ETA. At this point the Factory will send All documentation to you by Airmail so you have it before the furniture arrives. Included with this will be the "All risks Insurance policy". You will also be notified of your Local Shipping Agent. They will contact you ahead of arrival to take payment of the Port Fees - VAT etc. Once this is paid and the furniture clears customs - you are free to collect.

If you would like a delivered price in the UK - Our Southampton based Removals company will collect and deliver to your home and carry in) then please let us know. If you would like a home delivery anywhere in the world -again we can offer a port to home quotation for you – just let us know.

We will oversee the entire transaction for you on furniture - and will liaise with the factory at all stages and keep you fully updated.

Can I trust you ?

We have shipped containers of furniture to the UK for over 30 years now from this one Supplier. We have a huge list of happy customers - please see our testimonials page <https://www.rosewoodfurniture.co.uk/rosewood-furniture-testimonials.asp>

Or to see some of our customers recent purchases
<https://www.rosewoodfurniture.co.uk/rosewood-furniture-intro.php>

We have always used just the one Factory as their products are of superb quality. We have a great trading relationship with them - and never had any problems. Your Credit Card payment via Paypal also gives you Paypal Protection.